



United Computer Group, Inc. Celebrates 25th Anniversary



United Computer Group, Inc. (UCG) located in Independence, Ohio, is celebrating our company's first quarter century in the technology industry since the organization's founding in 1987.

A Message from Jim Kandrac, Founder and President

When I was 12 years old, my father and I began reading the Wall Street Journal together. I was fascinated with both business and the emerging technology field and knew that would be the career path I would follow. After completing undergraduate studies at Cleveland State University in 1983, I entered graduate school and successfully began my career with an internship at IBM where I gained valuable knowledge and business acumen.



James A. Kandrac



Michael D. Powell

In December 1987, at 26 years old, I founded United Computer Group, Inc. with savings, a wish and a prayer. In 1993, Michael D. Powell, a childhood friend from my hometown of Wickliffe, Ohio, joined UCG as vice president. Mike's extensive computer sales and leasing experience, together with his great attitude and admirable work ethic, has been instrumental to the growth and ultimate success of UCG.

Protecting Your Digital Assets with VAULT400

UCG's VAULT400 data backup and disaster recovery solution is a premier managed risk mitigation and business continuity planning service. VAULT400 backs up an entire organization's business-critical data to our secure data centers. Safe and off-site, the encrypted data is available online at all times for immediate, user-initiated recovery.

VAULT400 works seamlessly in an organization's existing infrastructure with no additional hardware required.

Why Data Vaulting?

The U.S. Bureau of Labor reports that 93% of businesses suffering significant loss of data are out of business within five years.



IT resources aren't keeping pace with risk mitigation requirements; there is more data to manage with limited IT resources. With more applications in place, sensitive customer data and regulatory compliance are challenges facing every business as its administrators make important considerations for business continuity planning.

For example, imagine the catastrophic fallout that data loss would cause in the health care and legal industries.

Data Loss Risk in the Health Care Industry

To comply with the Health Insurance Portability and Accountability Act (HIPAA), an organization must securely back up data, retain disclosures, provide physical and technical safeguards, and ensure disaster recovery.

A technical brief titled *Compliance in the Healthcare Industry*, addressing HIPAA implications for data retentions and a HIPAA compliance checklist is available for download at www.vault400.com/healthcare

The Privacy Problem for Legal Data Storage

By protecting the privacy of attorney client communications, both lawyers and their clients are freed to build the best possible case.

The repercussions of a data breach would be enormous, quite possibly ruining a law firm's reputation and driving away clients.

This problem is only exacerbated by the increasing use of electronic communications such as e-mail and file attachments. These documents must remain private, yet their presence online or on a company server renders them more vulnerable than if they were hard copy stored in a file cabinet.

A white paper titled *Solved: The Privacy Problem for Legal Data Storage* is available for download at www.vault400.com/legal

As issues of data privacy become increasingly important, many are realizing that choosing UCG's VAULT400 solution is a smart, secure method of protecting sensitive data. It could turn out to be a decision that pays big dividends.

Can your business afford to wait?

Call UCG today at **800.211.8798** or email info@ucgrp.com to schedule a no obligation risk assessment. Visit us at www.vault400.com to learn more.



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